

Martijn, a beginner's guide

So,... it all sounds okay, this Martijn Aslander story, but what can I get out of all this?

Someone, possible even me, told you about this site.

Over the last couple of years I have noticed that people tend to approach me for the wrong things, or have wrong expectations about what I do, or what I could do.

The book about Elvenstone, and the article 'about Martijn' should give you some information.

Still, I find that people are not clear about who I am, and what I do. For your education and enjoyment, some hints:

I cannot be hired. I love doing fun things with fun people. I like working with people, not for them. I prefer working on challenges, or solving problems. I don't work for free, but I leave it up to you whether or not I will send you a bill, because I think you're the one who decides if I have been 'valuable'.

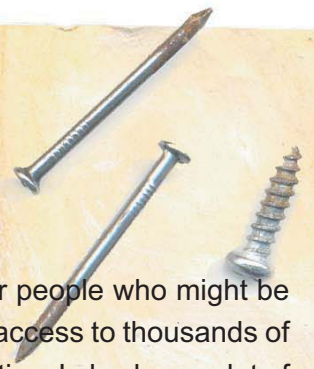
My time is limited. I am working on a lot of projects, which take up a lot of time and energy. Sometimes, I am involved in 80 (!) projects at the same time. For this reason, I now have 'consultation days' in various areas of the country, which saves on time spent in traveling. The dates and cities are noted in the diary on this site. The clearer you state your problem in your mail, the easier it is for me to decide whether I can do the job, or someone I know. Depending on my time and my priorities, I will decide when to meet with you, which is what I enjoy!

I can offer you access to other people who might be able to help you; I have direct access to thousands of people in many areas of expertise. I also have a lot of information and knowledge at my disposal, which often leads me to come up with fun ideas. I have discovered that I am good at shifting perspectives, which often very quickly leads to concrete and applicable solutions to problems.

I don't do anything! I just work as a middleman. People often think that after I have spoken to them I start to do all kinds of thing, but I don't; I just don't have the time. The real value of what I do is during the meeting; this is where I am at my best. Now, this doesn't mean that I don't enjoy being part of the dynamics of a fun project, but I like to decide for myself whether or not I become part, during the entire project. This is why I cannot be hired: I enjoy my freedom! Obviously I still do a lot, and I don't want to take on more work than I have to, unlike the people I will refer you to: they really enjoy doing any number

(GB) These are the tools required:

(NL) Dit gereedschap is nodig:



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of things, and they are usually very good at it too!

People who are authentic, who really want something, usually get help a lot sooner than people who are still searching, who aren't yet focused on what they want. I am not a trainer, I am not a coach, but I do like to help people on their way. If you know what you want, and you are willing to go for it, I can help you. I don't really care for sales or cutbacks; I usually avoid questions in these areas. I never put anything down on paper; I find that paper seldom leads to dynamics, which after all is my passion.

I dream! Fact and fiction tend to blend, in my case. By combining information and knowledge, I come up with things that lead to a 'dream' image of reality. This image arises from a combination of pieces of 'soft' information from my day-to-day reality. I am more often than not able to come up with seemingly impossible solutions, because I am well aware of the things the network can manage.

If you have serious doubts or questions after having read this beginner's guide, please send me an email, I would be happy to elucidate.

I don't own Elvenstone. Elvenstone is an enormous network of people who are connected to one another. Through these people you will reach other people, and I am one of them.

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